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## **AUCTION 101**



Auctioneers may control the bidding during the auction, but at Auction Network you control the bidding experience. Choose from a plethora of real estate opportunities each month through Live from the Lawn auctions, Online Only listings...or both simultaneously. The monthly LFTL broadcasts provide a platform for Internet viewers to bid in real time from any remote location on properties offered on a lawn by Williams & Williams. Or place absentee bids when busy schedules tie you up. Each broadcast is augmented with an in-studio host, property previews, news on upcoming opportunities and up-to-the-moment announcements to keep bidders abreast of developments.

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Before Auction	
Step 1: Find the Right Property	•
Step 2: Review Disclosures, Terms & Conditions	~
Step 3: Perform Inspections & Appraisals	~
Step 4: Determine Your Budget	•
Step 5: Get Your Financing Together	~
Step 6: Know the sale date, time & location	~

On Auction Day	
30-60 minutes before bidding begins	~
15-30 minutes before bidding begins	▼
5-10 minutes before bidding begins	•
Auction time!	~
After bidding ends	▼
After auction day through closing	~

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